

|   |   |               |   | First Mortgage P                                | rograms     | S <sup>1,2</sup>                              |                         |  |  |
|---|---|---------------|---|---|-------------|---|-------------------------|--|--|
| Program<br>Name                         | Max<br>Loan<br>Amount <sup>3</sup>  | Loan Type     |   | Property Type                                   |             | Max<br>LTV/CLTV <sup>3</sup>                  | Min<br>Credit<br>Score⁴ | Max<br>DTI                               | Subordinate<br>Options                   |
|   |   |               | SFR and Condos                                    |   | 070/ /4050/ | 680   |                         | MyHome required, FNMA                    |  |
| CalHFA                                  | Conforming  |               |   |   |             | 97%/105%                                      | 700                     |  | Community Seconds                        |
| Conventional<br>Program                 | Loan Limits   | HFA Preferred | Manufa  | actured Homes–MH Advant                         | age         | 97%/105%                                      | 680                     | 45.00%                                   | P  |
| Program                                 |   |               | Manuf   | actured Homes –Standard I                       | ИН          | 95%/105%                                      | 680                     | 45.00%                                   |  |
|   |   | HFA Preferred | SFR and Condos                                    |   | 97%/105%    | 680   |                         | ZIP required,                            |  |
| CalPLUS                                 | Conforming  |               |   |   |             | 97%/105%                                      | 700                     |  | MyHome and FNMA                          |
| Conventional<br>Program                 | Loan Limits   |               | Manufa  | actured Homes–MH Advant                         | age         | 97%/105%                                      | 680                     |  | Community Seconds                        |
| riogram                                 |   |               | Manu  | factured Homes–Standard N                       | ИH          | 95%/105%                                      | 680                     | 45.00%                                   |  |
|   | Conforming<br>Loan Limits   | HFA Preferred | SFR and Condos<br>Manufactured Homes–MH Advantage |   |             |   | 680                     | 40.0070                                  | Dream For All Shared                     |
| CalHFA Dream<br>For All                 |   |               |   |   | 97%/105%    | 700   |                         | Appreciation required,<br>FNMA Community |  |
| Conventional<br>Program⁵                |   |               |   |   | 97%/105%    | 680   |                         | Seconds optional                         |  |
|   |   |               | Manut   | factured Homes–Standard N                       | ИΗ          | 95%/105%                                      | 680                     | 45.00%                                   |  |
|   |   |               |   | Subordinate Pi                                  | ograms      | ;   |                         |  |  |
| Program<br>Name                         | Max Loa   | n Amount      | Interest<br>Rate                                  | Loan Proceeds<br>Purpose                        | Ľ           | TV/CLTV                                       | First Mor               | tgage Options                            | Lien<br>Position                         |
| MyHome<br>Assistance<br>Program         | Up to 3% of appraised value or sales price, whichever is less                   |               | 1%  | Down Payment and<br>Closing Costs<br>Assistance |             | N/A   |                         | Conventional,<br>Conventional            | 2nd                                      |
| Zero Interest<br>Program (ZIP)          | 2% or 3% of the first mortgage<br>loan amount                                   |               | 0%  | Closing Costs<br>Assistance only                |             | N/A   |                         | Conventional equired                     | 2nd,<br>3rd when combined<br>with MyHome |
| Dream For All<br>Shared<br>Appreciation | Up to 20% of appraised value,<br>sales price or \$150,000,<br>whichever is less |               | 0%  | Down Payment and<br>Closing Costs<br>Assistance | and m       | m CLTV is 95%<br>ust be between<br>% and 105% |                         | Dream For All<br>ional required          | 2nd                                      |

<sup>3</sup>First mortgages in which the total loan amount exceeds \$806,500 are considered Conventional High Balance Loans and are limited to 95% LTV. See rate sheet for pricing. <sup>4</sup>Fannie Mae's Low Income (LI) rate, which is borrowers with income  $\leq$  80% AMI, has a minimum credit score of 660

<sup>5</sup>At least one borrower must be a first generation homebuyer



|             | Loan Limits            |                          |
|-------------|------------------------|--------------------------|
| 4 1 10 11 T | FNMA CONFORMING LIMITS | FNMA HIGH-COST AREA      |
| 1 UNIT      | \$806,500              | \$1,209,750              |
|             | 2025 MORTGAGE LIMITS C | OUNTY LOOKUP: Click Here |

| TOPIC                         | OVERLAY  |
|-------------------------------|--|
| BASIC GUIDELINES              | Items in this matrix apply to CalHFA Conventional Ioan programs. Refer to <u>CalHFA Conventional Loan Programs</u><br><u>Handbook</u> , <u>Dream For All Shared Appreciation Loan Handbook</u> and <u>FNMA Selling Guide</u> for additional guidance.<br>Information in this matrix is subject to change without notice.   |
| Amended Tax Returns           | <ul> <li>Accepted for the following amendment reasons:</li> <li>Amended for clerical items only (i.e. modifying a prior ITIN number to a newly issuedSSN)</li> <li>Amended for income-related items, under the following conditions: <ul> <li>Amended at least sixty (60) days before mortgage application taken</li> <li>Amendment shows on transcripts (stamped returns not acceptable)</li> <li>Documentation supplied to support the increase, including but not limited to: <ul> <li>1099 or W2 showing missed/updated income</li> <li>Canceled checks or bank statements showing missed/updated rental income</li> </ul> </li> </ul></li></ul> |
| Appraisal                     | <ul> <li>Full appraisals are required</li> <li>PIW not eligible even if noted in AUS</li> </ul>  |
| Assets                        | <ul> <li>Internet Statements, obtained from financial institution's website, must contain same information found on a standard bank statement</li> <li>VOD as stand-alone document not permitted unless obtained from a Third-PartyVendor</li> </ul>   |
| AUS                           | <ul> <li>Fannie Mae Approve/Eligible only</li> <li>No manual underwriting</li> <li>Must be Fannie Mae only</li> <li>Data Entry – 'HFA Preferred' must be selected in the Community Lender Product Field <ul> <li>CalHFA subordinate loans must be entered as Community Seconds</li> </ul> </li> </ul>  |
| Borrower Minimum Contribution | CalHFA Dream For All Conventional program only - Borrower may contribute no more than 5% towards the downpayment   |
| Borrower Requirements         | <ul> <li>Each borrower must be a first-time homebuyer         <ul> <li>First-time homebuyer defined as a borrower who has not had an ownership interest in any principal residence, or resided in the home owned by a spouse during the previous three years</li> <li>Dream For All Conventional loan program only:                <ul> <li>Each borrower must be a first-time homebuyer and at least one borrower must be a first generation homebuyer,</li> </ul> </li> </ul> </li> </ul>  |



| TOPIC                          | OVERLAY   |
|--------------------------------|---|
|                                | <ul> <li>refer to <u>First-Generation Homebuyer</u> for details, AND</li> <li>At least one borrower must currently reside in California</li> <li>US Citizen or other National of United States, or a Qualified Alien allowed</li> <li>All borrowers must occupy the property as a primary residence within 60 days of closing</li> </ul>  |
| Condominiums                   | <ul> <li>Condos must be FNMA eligible</li> <li>Leasehold not permitted</li> <li>Minimum square footage: 400 Sq Ft</li> </ul>  |
| Credit                         | <ul> <li>Non-traditional credit is not permitted</li> <li>All borrowers must have at least one (1) valid credit score to be eligible for an 'Approved' recommendation (by DU). Extenuating circumstances are not allowed for Bankruptcyor Foreclosure.</li> <li>All borrowers must meet the minimum representative score requirement. The middle score of the lowest-scoring borrower must be used to determine eligibility</li> <li>Minimum 680 FICO score required for all borrowers whose income is ≤ 80% of HomeReady AMI income limit</li> </ul> |
| Custodial Account              | • An account in a minor's name where the borrower is named only as custodian of the funds is not eligible for use as closing costs, down payment, or reserves   |
| DTI                            | <ul> <li>Maximum DTI is 50.00% regardless of AUS recommendation for borrowers with credit scores ≥ 700</li> <li>Maximum DTI is 45.00% regardless of AUS recommendation for credit scores between 680 – 699 and/or manufactured home properties</li> </ul>   |
| Electronic Signatures/eSigning | <ul> <li>eSigning is allowed for most documents.</li> <li>eSigning is <u>not</u> allowed for:         <ul> <li>Note</li> <li>Note Rider(s)</li> <li>Notice of Right to Cancel</li> <li>Security Instrument</li> <li>Security Instrument Rider(s)</li> </ul> </li> </ul>   |
| Eligible Property Type         | <ul> <li>Must be in the state of California</li> <li>One-unit primary single family residence (SFR) and planned unit development (PUD)</li> <li>Accessory Dwelling Unit (ADU), guest houses, 'granny' units and 'in-law' units are eligible as follows:         <ul> <li>Property must be defined as a one-unit property</li> <li>Multiple ADUs not permitted</li> <li>Must meet city/county zoning ordinances</li> </ul> </li> </ul>   |





| TOPIC   | OVERLAY  |
|---|--|
|   | <ul> <li>If rental income from ADU is used for credit qualifying, CalHFA will also use gross rental income when determining borrowers' compliance income for program eligibility</li> <li>Condominiums (see Condominium section above)</li> <li>Manufactured Homes (see Manufactured Home section below)</li> <li>Properties must meet requirements of California Health and Safety Code</li> </ul>  |
| Eligible States                                 | California only  |
| Escrow Holdbacks                                | Not permitted  |
| Exclusionary List                               | OCMBC will validate that parties involved in the transaction have not been excluded from the program   |
| Family-Owned Business                           | Two years tax returns are required regardless of AUS (DU) recommendation   |
| First Generation Homebuyer                      | <ul> <li>The Dream For All Conventional loan program requires that at least one borrower must be a first-generation homebuyer, which is defined as: <ul> <li>A homebuyer who has not been on title, held ownership interest or been named on a mortgage to a home in the last 7 years, AND</li> <li>To the best of the homebuyer's knowledge whose parents (biologically or adoptive) do not have any present ownership interest in a home in the US or, if deceased, whose parents did not have any ownership interest at the time of death in a home is the US, or</li> <li>An individual who has, at any time, been placed in foster care or institutional care (type of out of home residential care for large groups of children by non-related care givers)</li> </ul> </li> <li>Borrowers will be required to certify under penalty of perjury at least one borrower meets the First Generation Homebuyer requirements</li> </ul>                         |
| Homebuyer Education                             | <ul> <li>Homebuyer education is mandatory and course completion is required prior to final approval</li> <li>Standard homebuyer education course required to be completed by at least one borrower for all CalHFA conventional loan programs and for the Dream for All Conventional loan program at least one borrower is required to complete the CalHFA home buyer education course specifically for Shared appreciation loans in addition to the standard course as defined in the options below:         <ul> <li>CalHFA Dream for All Shared Appreciation required course, and</li> <li>Standard course, must be completed with one of the following:                 <ul> <li>Online Homebuyer Education through eHome™</li> <li>In Person or Virtual Live Homebuyer Education through NeighborWorks America or through a HUD approved Housing Counseling Agency</li> <li>Completion certificates are good for one year</li> </ul> </li> </ul> </li> </ul> |
| Home Warranty Insurance Coverage<br>(Mandatory) | <ul> <li>One-year home warranty protection policy is required         <ul> <li>Exceptions – purchasing a new construction property</li> </ul> </li> <li>Policy must cover at a minimum</li> </ul>  |



| TOPIC                 | OVERLAY   |
|-----------------------|---|
|                       | <ul> <li>Water heater(s), air conditioning, heating, oven/stove/range</li> </ul>                                      |
|                       | Home Warranty must be disclosed on the Final Closing Disclosure, or a copy of warranty coverage will be required      |
| Income Limits         | <ul> <li>CalHFA Conventional and CalPLUS Conventional programs - Cannot exceed <u>CalHFA Income Limits</u></li> </ul> |
|                       | CalHFA Dream For All Conventional program – Cannot exceed <u>CalHFA Dream For All Income Limits</u>                   |
| Income Requirements   | Calculate income using Fannie Mae guidelines  |
|                       | Credit qualifying income will be used to determine if loan exceeds maximum program limits (income not used to         |
|                       | qualify will not be used in determining if max program limits are exceeded)   |
|                       | <ul> <li>Borrower income may not be reduced or excluded to meet eligibility requirements</li> </ul>                   |
|                       | <ul> <li>Borrowers must not be removed to meet income eligibility requirements</li> </ul>                             |
|                       | To determine if borrower income is less than or equal to the HomeReady 80% Area Median Income (AMI), use              |
|                       | Fannie Mae's HomeReady Lookup tool. Lower Income (LI) borrowers are eligible for CalHFA LI interest rate and a        |
|                       | reduced amount of shared appreciation repayment.  |
| Ineligible Programs   | Community Land Trusts   |
|                       | High Cost Loans   |
|                       | HomePath, HomeStyle (including HomeStyle energy)  |
|                       | <ul> <li>HomeReady with Reduced Mortgage Insurance Option</li> <li>Land Trusts</li> </ul>                             |
|                       | <ul> <li>Land Trusts</li> <li>Native American Lands</li> </ul>  |
|                       | <ul> <li>PACE obligations attached to property</li> </ul>   |
| Ineligible Properties | 2-4 Unit Properties   |
|                       | <ul> <li>Below Market Rate (BMR) Properties</li> </ul>  |
|                       | Community Land Trusts   |
|                       | Co-Ops  |
|                       | <ul> <li>Indian leased land</li> </ul>  |
|                       | Leasehold properties  |
|                       | <ul> <li>New construction manufactured homes</li> </ul>   |
|                       | Property Flip of Non-Arm's Length Transaction   |
|                       | Resale type deed restrictions   |
|                       | Single-wide manufactured homes  |
|                       | Solar Panels that affect first lien position  |
| Impounds              | Impounds are required on all loans, regardless of LTV   |





| ТОРІС                                 | OVERLAY  |
|---------------------------------------|--|
| Manufactured Housing                  | <ul> <li>Maximum DTI is 45.00% regardless of AUS</li> <li>95% Maximum LTV</li> <li>Must meet all other FNMA guidelines</li> <li>Manufactured Homes that are subject to deed restrictions are not allowed</li> <li>Leased Land property not allowed</li> <li>Single-wide homes not allowed</li> </ul>   |
| Maximum Loan Amount                   | <ul> <li>New construction manufactured homes not allowed</li> <li>Fannie Mae conforming loan limits</li> <li>Maximum LTV for Fannie Mae high balance loan limits is 95%</li> </ul>   |
| Minimum Loan Amount                   | • \$75,000   |
| Mortgage Credit Certificate (MCC)     | Not permitted  |
| Mortgage Insurance (MI)               | <ul> <li>Required for all loans with LTV of 80.01% or higher</li> <li>Per DU Findings, borrowers with income less than or equal to HomeReady 80% AMI LI income limits are eligible for<br/>HFA Preferred Charter MI discounted coverage and rates</li> <li>Financed MI premiums must be included in the LTV and CLTV</li> <li>Borrower Paid and Split MI allowed</li> </ul>  |
| Multiple Financed Properties          | Not permitted  |
| Non-Permanent Resident Aliens         | <ul> <li>Non-Permanent Resident Alien borrowers accepted under the following conditions: <ul> <li>Acceptable Visa evidence provided</li> <li>Borrower eligible to work in the US, as evidenced by EAD issued by the USCIS</li> <li>Borrower has valid Social Security Number (SSN)</li> <li>Borrower satisfies the same requirements, terms, and conditions as those for US citizen</li> <li>DACA – with category C33 work status under deferred action and current I-797 showing approved DACA status or print out of online approval from USCIS</li> <li>An Alien with Pending Asylum status is acceptable – borrower must provide a valid C08 Employee Authorization card and an Asylum Application receipt (or print out from USCIS status website) validating borrower status</li> </ul> </li> <li>Note: Borrowers with diplomatic immunity are ineligible</li> </ul> |
| Non-Occupant<br>Co-Borrower/Co-Signer | Not permitted  |
| Non-Purchasing Spouse                 | <ul> <li>A non-purchasing spouse may not:         <ul> <li>Be added to title</li> <li>Have any vested interest in the subject property</li> <li>Be added to title after closing</li> </ul> </li> <li>NOTE: All individuals on title must adhere to eligibility requirements</li> </ul>   |
| Power of Attorney (POA)               | A POA may not be eSigned and must be specific to the transaction.  |
| Subordinate Financing                 | Permitted, refer to Eligible Subordinate Programs and Requirements below   |



| ТОРІС                        | OVERLAY  |
|------------------------------|--|
| Social Security Number (SSN) | All borrowers must have a valid SSN  |
| Tax Transcripts              | Required when tax returns are used to qualify borrower income  |
| Temporary Buydowns           | Allowed with Limitations – see ' <u>Temporary Buydown Guide</u> ' below for specific terms and conditions  |
| Transaction Type             | Purchase only  |
|                              | Non-Purchasing spouse may not be on purchase agreement   |
| Underwriting Method          | Manual Underwriting not allowed  |
|                              | All loans must receive AUS approval: FNMA DU Approve/Eligible  |
| Unpaid Federal Tax Debt      | <ul> <li>All unpaid tax debt from prior years is considered to be delinquent, even if lien has not been filed; one monthly payment is required on repayment plans</li> </ul>       |
|                              | <ul> <li>Borrower with delinquent Federal Tax Debt is ineligible</li> <li>NOTE: Record of Account can be used in lieu of canceled check or proof of electronic payment.</li> </ul> |
| Vesting                      | <ul> <li>Non-Purchasing spouse may not be on title</li> <li>CalHFA does not require vesting on the subordinate lien</li> </ul>   |

|                                  | ELIGIBLE SUBORDINATE PROGRAMS AND REQUIREMENTS   |
|----------------------------------|--|
| BASIC GUIDELINES                 | Items in this below apply to CalHFA Conventional subordinate loan programs. Refer to <u>CalHFA Conventional Loan Programs</u><br><u>Handbook</u> , a <u>MyHome Assistance Program Handbook</u> , <u>Dream For All Shared Appreciation Loan Handbook</u> and <u>FNMA Selling</u><br><u>Guide</u> for additional guidance.<br>Information is subject to change without notice. |
|                                  | MyHome Assistance Program (MyHome)   |
| MyHome – General<br>Requirements | <ul> <li>Maximum loan amount is 3% of the sales price or appraised value, whichever is less</li> <li>MyHome can be used for downpayment and closing costs</li> <li>Funds cannot be used to pay off borrower debt</li> <li>Borrowers may not receive cash back from MyHome loan</li> </ul>  |



| MyHome - Terms                | <ul> <li>Term of the MyHome matches the terms of the CalHFA first mortgage, not to exceed 30 years</li> <li>Payments are deferred for the life of the first mortgage loan</li> <li>MyHome may be combined with the Zero Interest Program (ZIP) on the CalPLUS Conventional Loan Program but must be recorded in second (2<sup>nd</sup>) lien position</li> <li>Repayment of the principal and interest on the MyHome loan shall be due and payable at the earliest of the following events: <ul> <li>Transfer of Title</li> <li>Sale of the property</li> <li>Payoff of the first loan</li> <li>Refinance of the first loan</li> <li>The formal filing and recording of a Notice of Default (unless rescinded)</li> </ul> </li> </ul>  |
|-------------------------------|--|
|                               | Zero Interest Program (ZIP)  |
| ZIP - General<br>Requirements | <ul> <li>Maximum loan amount is 2% or 3% of CalPLUS Conventional loan amount</li> <li>ZIP can used for closing costs only</li> <li>Funds cannot be used to pay off borrower debt</li> <li>Borrowers may not receive cash back from ZIP loan</li> </ul>   |
| ZIP - Terms                   | <ul> <li>Term matches the terms of the CalHFA first mortgage, not to exceed 30 years</li> <li>Payments are deferred for the life of the first mortgage loan</li> <li>ZIP must record in second (2<sup>nd</sup>) lien position unless combined with MyHome, to which ZIP would record behind MyHome in third (3<sup>rd</sup>) lien position</li> <li>Repayment of the principal on the ZIP loan shall be due and payable at the earliest of the following events:         <ul> <li>Transfer of Title</li> <li>Sale of the property</li> <li>Payoff of the first loan</li> <li>Payoff of the subordinate loan principal balance</li> <li>Refinance of the first loan</li> <li>The formal filing and recording of a Notice of Default (unless rescinded)</li> </ul> </li> </ul> |
|                               | Dream For All Shared Appreciation Loan (DFA)   |
| DFA - General<br>Requirements | <ul> <li>Maximum loan amount is 20% of the sales price, appraised value up to \$150,000, whichever is less</li> <li>Shared Appreciation Loans can be used for down payment and closing costs</li> <li>Funds cannot be used to pay off borrower debt</li> <li>Borrowers may not receive cash back from Shared Appreciation loan</li> </ul>  |



| DFA - Program Share<br>Appreciation<br>DFA - Terms  | <ul> <li>For borrowers with incomes &gt; 80% of HomeReady AMI income limit, the Shared appreciation loan offers up to 20% for downpayment and closing costs and borrower shares in up to 20% of the home price appreciation (1:1)         <ul> <li>Program appreciation share is equal to the shared appreciation loan amount as a percentage of the home value</li> </ul> </li> <li>For borrowers with incomes ≤ 80% of HomeReady AMI income limit, the Shared appreciation loan offers up to 20% for downpayment and closing costs and borrower shares in up to 15% of the home price appreciation (.75:1)         <ul> <li>Program appreciation share is equal to .75 times the shared appreciation loan amount as a percentage of the home value</li> <li>The shared appreciation cannot exceed 2.5 times the original principal amount</li> </ul> </li> <li>Term of the Shared Appreciation Loan matches the term of the CalHFA first mortgage, not to exceed 30 years</li> <li>Payments on Shared Appreciation Loan are deferred for the life of the first loan</li> </ul> |
|---|--|
|   | <ul> <li>Repayment of the principal and any share of appreciation on the Shared Appreciation Loan shall be due and payable at the earliest of the following events:         <ul> <li>Transfer of Title</li> <li>Sale of the property</li> <li>Payoff of the first loan</li> <li>Payoff of the subordinate loan principal balance</li> <li>Refinance of the first loan</li> <li>CalHFA allows a one-time refinance of the first loan into a limited cash-out refinance without requiring immediate payment of the Shared Appreciation loan. CalHFA's resubordination policy must be followed.</li> <li>The formal filing and recording of a Notice of Default (unless rescinded)</li> </ul> </li> <li>Note: The principal amount of the Shared Appreciation Loan is still due and payable even if the appreciation of the property is zero or less; however, no additional funds aside from the principal balance would be due if the appreciation is zero or less.</li> </ul>  |
|   | FNMA Community Seconds   |
| FNMA Community<br>Seconds – General<br>Requirements | <ul> <li>OCMBC does not provide financing for eligible FNMA Community Seconds except for the MyHome Assistance, Zero<br/>Interest Program and Dream For All Shared Appreciation</li> <li>Broker must source approved second (2<sup>nd</sup>) lien financing that meets FNMA guidelines and would subordinate at closing</li> </ul>   |
|   | TEMPORARY BUYDOWN GUIDE  |
|   |  |

|                     | TEMPORARY BUYDOWN GUIDE  |
|---------------------|--|
| Product Eligibility | <ul> <li>Buydown Terms – 2:1 and 1:0 temporary buydowns allowed</li> </ul>   |
|                     | <ul> <li>Temporary buydown only applies to first lien and is not applicable to the subordinate (DPA) product</li> </ul>  |
|                     | <ul> <li>Must meet all terms of CalHFA program (DU® approve/accept, etc.)</li> </ul>   |
|                     | Seller/Builder funded only   |
| Term of Buydown     | <ul> <li>2/1 Buydown:         <ul> <li>Term of the temporary buydown is 24 months</li> <li>Initial interest rate is temporarily reduced by no more than two (2) percent below the note rate for year one (1) and reduced by no more than one (1) percent below the note rate for year two (2). The non-reduced note rate applies for years three (3) through thirty (30).</li> </ul> </li> </ul> |



|                       | <ul> <li>1:0 Buydown:         <ul> <li>Term of the temporary buydown is 12 months</li> <li>Initial interest rate is temporarily reduced by no more than one (1) percent below the note rate with the non-reduced note rate applying for years two (2) through thirty (30)</li> <li>Initial interest rate temporarily reduced by no more than two percent below the note rate and increased by no more than one percent annually for no more than two years, with the non-reduced note rate applying for remaining term of loan</li> </ul> </li> </ul> |
|-----------------------|---|
| Underwriting Criteria | <ul> <li>Borrowers qualify using the note rate, not the buydown rate</li> <li>Reserves, as applicable, are calculated using the note rate, not the buydown rate</li> <li>Standard Interested Party Contribution guidelines apply</li> <li>Temporary Buydowns do not apply to the subordinate (DPA) transaction – only to the first lien</li> <li>Seller/Builder funded only</li> </ul>  |